



Now it all adds up for ElringKlinger

Automotive component supplier drives streamlined compliance and commission accuracy with Vistex.

Highlights

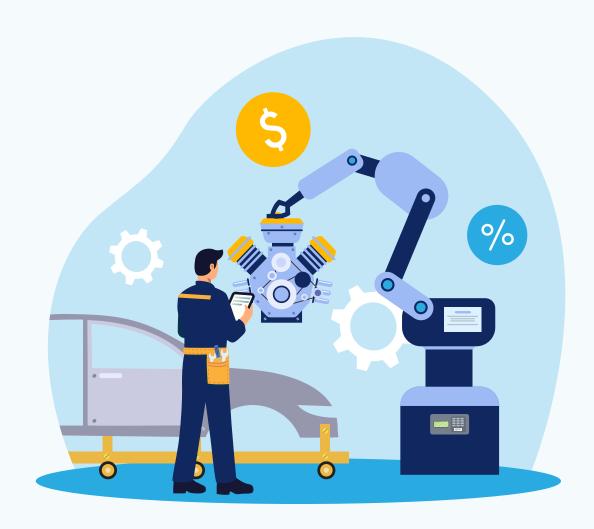


Finance operations achieved greater efficiency and streamlined compliance by eliminating hours of manual processes each month.

"SAP margin optimization solutions by Vistex completely transformed our commission processes. From day one, we experienced substantial time savings and gained the confidence to tackle future challenges with a scalable and efficient system tailored to our needs."

Arthur Lebsack

Director Financial Operations, ElringKlinger Group



Overview

ElringKlinger, a leader in advanced automotive solutions, grappled with challenges stemming from a commission management system that was incompatible with its soon to be implemented SAP S/4HANA environment, failing to efficiently handle high-value commission payments for external sales representatives. This 20-yearold system struggled with maintaining audit compliance and ability to adapt and thrive in a rapidly-evolving industry. They sought a solution that

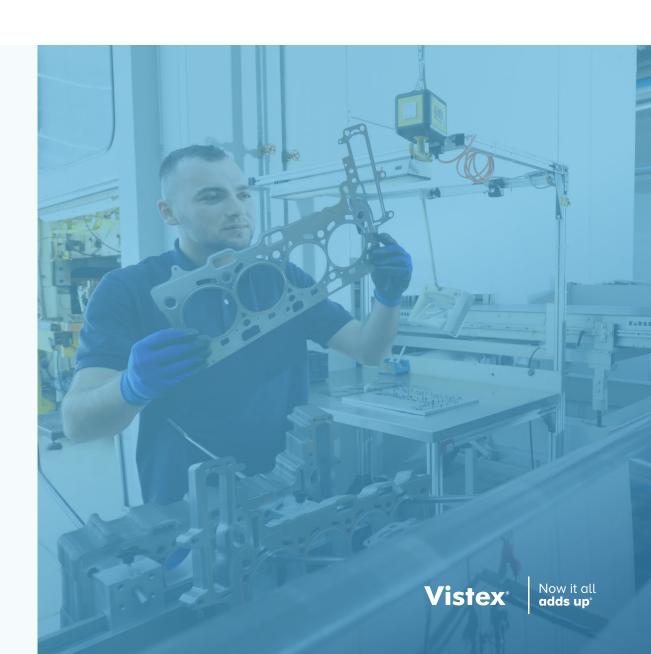
would seamlessly integrate with SAP, streamline their commission calculation and accounting processes and ensure audit compliance and process consistency across regions.



Solution

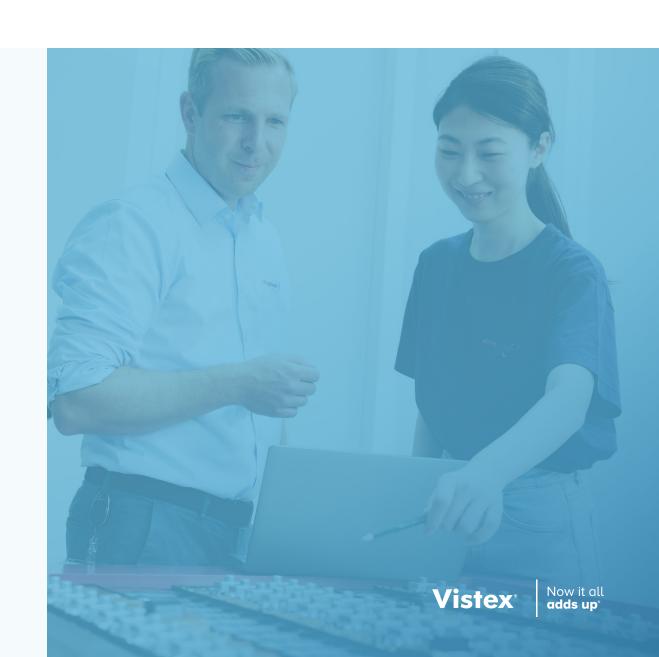
ElringKlinger selected SAP margin optimization solutions by Vistex for its seamless integration with the SAP environment, addressing critical challenges posed by an outdated legacy system. The new solution could handle all functional requirements and complexity of processes across different divisions. Vistex ensured audit-ready commission processes, enhanced transparency of approval workflows and compliance of large payments across global operations.

Additionally, the inherent scalability allowed ElringKlinger to adapt to evolving business needs, ensuring future-proof operations. By choosing Vistex, the company gained a trusted partner to deliver a modern, efficient solution that supports regulatory compliance, operational efficiency and longterm growth, positioning them for continued success in a highly competitive industry.



Results

After implementing SAP margin optimization solutions by Vistex, the system worked flawlessly from day one, delivering strict compliance with governance standards that reduced audit risks. The automation of the calculation as well as approvals and validations of complex commission payment structures resulted in significant time savings, reducing hours of manual processes per month. ElringKlinger simplified internal controls, enhancing accuracy and transparency. Additionally, the scalable and adaptable nature of the solution supports the company's growth strategy.





Headquarters: Dettingen, Germany

Industry: Automotive

Products: Development and industrialization of components, modules and systems for all types of drive technologies – including battery, fuel cell and lightweight solutions. The portfolio is complemented by the Aftermarket and Engineered Plastics segments.

Revenue: €1.8 billion

Employees: Approx. 9,000

Solutions implemented:

SAP margin optimization solutions by Vistex

- SAP Incentive Administration by Vistex

Let's Connect

Vistex®, Go-to-Market Suite®, and other Vistex, Inc. graphics, logos, and service names are trademarks, registered trademarks or trade dress of Vistex, Inc. in the United States and/ or other countries. No part of this publication may be reproduced or transmitted in any form or for any purpose without the expressed written permission of Vistex, Inc. The information contained herein may be changed without prior notice.

About ElringKlinger

As an independent supplier operating worldwide, the ElringKlinger Group has established itself as a powerful and trusted partner to the automotive industry - acknowledged for its exceptional depth of expertise. The product portfolio encompasses innovative solutions for passenger cars and commercial vehicles powered by electric motors, hybrid technology or combustion engines. Alongside the powertrain, other areas of application include the underbody, chassis, braking system, interior and vehicle body. ElringKlinger is among the front runners positioning itself as a specialist in the field of e-mobility – with pioneering battery and fuel

cell technology, and associated components and assemblies, such as plastic housings and punched and formed metal parts.

Customized lightweight components engineered by ElringKlinger can be used throughout the entire vehicle, delivering tangible benefits in terms of weight reduction. efficiency and functional integration, especially in e-mobility applications. ElringKlinger serves the aftermarket in more than 140 countries with an extensive range of spare parts and is closely aligned with its customers in all major automotive regions.